

## Message Text

UNCLASSIFIED

PAGE 01 AMSTER 00839 170553Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----112482 180332Z /62

R 161415Z AUG 78  
FM AMCONSUL AMSTERDAM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 3585  
AMEMBASSY THE HAGUE

UNCLAS AMSTERDAM 839

THE HAGUE FOR COMAFF

E.O. 11652: N/A  
TAGS: BEXP, NL  
SUBJ: FOREIGN BUYER PROGRAM: VISIT HEMA BUYERS KAVANAGH AND BRAVE

REF:A) USDOC 13798: B) USDOC 13384: C) USDOC 12442: D) AMSTERDAM 734:  
E) AMSTERDAM 654: F) AMSTERDAM 260

1. INFORMATION CONTAINED IN REFS A) AND B) TRANSMITTED TO HEMA  
HOSIERY BUYERS.

2. IN REPLY TO QUESTIONS RAISED IN REF C), MISS KAVANAGH AND MR.  
BRAVE HAVE DECIDED TO TRAVEL AS FOLLOWS: 1 CHICAGO, 2 DETROIT,  
3 NEW YORK, 4 WASHINGTON.

A VISIT TO HANES HOSIERY IN WINSTON-SALEM WILL BE ADDED TO THEIR  
ITINERARY DEPENDING ON THE RESULTS OF A TELEPHONE CONVERSATION  
WITH HANES.

AS FOR THEIR INTEREST IN DUPONT, THEY WOULD LIKE TO BE INFORMED ON  
LATEST DEVELOPMENTS IN SUPPORT HOSIERY AND ESPECIALLY THE 10/12 DE-  
NIER SHEER YARNS. UP TO NOW THE DUTCH MARKET FOR SUPPORT HOSIERY  
IS INSIGNIFICANT. THESE BUYERS BELIEVE HOWEVER THAT THERE WILL BE  
A MARKET FOR THE AMERICAN SHEER TUBE-KNIT TYPE IN THE NEAR FUTURE  
AND WISH TO MAKE THEIR PLANS ACCORDINGLY. THEY NOW FEEL THAT DOCU-  
MENTATION ON THIS SUBJECT, IF AVAILABLE, FROM DUPONT WOULD BE AN  
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ACCEPTABLE ALTERNATIVE TO A VISIT.

3. ACTION REQUESTED: A) PLEASE RELAY ABOVE TO APPROPRIATE FIRMS.  
HEMA WILL MAKE APPOINTMENTS DIRECTLY. B) ASK DUPONT DIRECTLY, OR  
THROUGH REPRESENTATIVES, TO SEND AVAILABLE INFO ON 10/12 DENIER  
SUPHOSE DEVELOPMENTS TO HEMA.

LAGASSE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978AMSTER00839  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780337-0549  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 78 AMSTERDAM 734  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1715802  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FOREIGN BUYER PROGRAM: VISIT HEMA BUYERS KAVANAGH AND BRAVE  
**TAGS:** BEXP, NL  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/73de8662-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014